BANYARD MANAGEMENT Board of Directors Meeting

2039 Forest Avenue Chico, CA 95928

MEETING AGENDA

November 21, 2019

2:00 p.m.

The Board of Directors welcomes and encourages public participation in the Board meetings. Members of the public may be heard on any items on the Directors' agenda. A person addressing the Directors will be <u>limited to 5 minutes</u> unless the Chairperson grants a longer period of time. Comments by members of the public on any item on the agenda will only be allowed during consideration of the item by the Directors. Members of the public desiring to be heard on matters under jurisdiction of the Directors, but not on the agenda, may address the Directors during agenda item 6.

If you are disabled and need special assistance to participate in this meeting, please contact the Housing Authority office at 895-4474. Notification at least 48 hours prior to the meeting will enable Banyard Management to make reasonable arrangements.

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NEXT RESOLUTION NO. 19-4B

ITEMS OF BUSINESS

- 1. ROLL CALL
- 2. AGENDA AMENDMENTS
- 3. CONSENT CALENDAR
 - 3.1 Minutes for the meeting of August 15, 2019
 - 3.2 Banyard Management Financial Report
 - 3.3 Chico Commons HACB report/AWI Report
- 4. CORRESPONDENCE

5. REPORTS FROM PRESIDENT

5.1 <u>Chico Commons Budget</u> – Adopt FY2020 Chico Commons Budget.

Recommendation: R

Resolution No. 19-4B

- 6. MEETING OPEN FOR PUBLIC DISCUSSION
- 7. MATTERS CONTINUED FOR DISCUSSION
- 8. SPECIAL REPORTS
- 9. **REPORTS FROM DIRECTORS**

- 10. MATTERS INITIATED BY DIRECTORS
- 11. EXECUTIVE SESSION
- 12. DIRECTORS' CALENDAR
 Next meeting February 20, 2020.
- 13. ADJOURNMENT

BANYARD MANAGEMENT

Board of Directors Meeting 2039 Forest Avenue Chico, CA 95928

MEETING MINUTES

August 15, 2019

President Mayer called the meeting of Banyard Management to order at 3:56 p.m.

1. ROLL CALL

Present for the Directors: Kate Anderson, Larry Hamman, Anne Jones, Laura Moravec, David Pittman and Heather Schlaff.

Others Present: President Ed Mayer, Chief Financial Officer Sue Kemp, Secretary Marysol Perez, Larry Guanzon, and Tamra Young.

Public Present: Thomas Lewis, Attorney – California Affordable Housing Agency.

2. AGENDA AMENDMENTS

None.

3. CONSENT CALENDAR

Director Pittman moved to accept the Consent Calendar as presented. Director Hamman seconded the motion. The vote in favor was unanimous.

4. CORRESPONDENCE

None.

5. REPORTS FROM PRESIDENT

5.1 <u>Banyard Management Budget</u> – The FY2020 Banyard Management budget was presented for approval, new proposed budget is consistent with previous FY budget, including a negative cash flow. However, as Managing General Partner, Banyard receives a cash distribution from Chico Commons LP each year. Last year's distribution was \$27,934, sourced from excess cash flow. Per Chief Financial Officer Kemp, the excess cash balance at the beginning of FY 2020 is estimated at \$235,000.

RESOLUTION NO 19-2B

Director Pittman moved that Resolution No. 19-2B be adopted by reading of title only: "APPROVAL OF BANYARD MANAGEMENT OPERATING BUDGET FOR F/Y 2020". Director Jones seconded. The vote in favor was unanimous.

5.2 <u>Chico Commons L.P.</u> – Due to new IRS rules, regarding IRS tax audits of partnerships, a designation of Partnership Representative is required for tax years starting January 1, 2018. It is recommended by the Partnership's Limited Partner, (LP), Housing Authority of the County of Butte (HACB), that HACB Executive Director Edward Mayer be designated as Partnership Representative for Tax Matters.

RESOLUTION NO 19-3B

Director Hamman moved that Resolution No. 19-3B be adopted by reading of title only: "CHICO COMMONS, L.P. DESIGNATION OF TAX MATTERS PARTNERSHIP REPRESENTATIVE". Director Anderson seconded. The vote in favor was unanimous.

5.3 <u>Property Insurance</u> - As previously discussed during the May 16, 2019 meeting, current labor and contractor markets remain challenged. Construction costs have appreciated significantly post Camp Fire Disaster. For example, the insurance proceeds the agency received for the loss of Kathy Court was based on property valuation at \$113/sq. ft., nowhere close to being sufficient to rebuild the property in the event of a total loss. In order to keep up with increased replacement costs, and after surveying local insurance brokers and communicating with current insurer HARRP, staff recommends insuring Tax Credit units at \$175/sq. ft.

MOTION

Director Moravec moved to insure Chico Commons Apartments at \$175/sq. ft. Director Hamman seconded. The vote in favor was unanimous.

5.4 Strategic Asset Plan - During an earlier meeting with the Board of Commissioners of the Housing Authority of the County of Butte, Jim Brawner from Brawner Real Estate Development and Consulting walked the Board of Directors and HACB staff through the revised Asset Repositioning Study, which included analysis of the Chico Commons, L.P. and Chico Commons Apartments property. The presentation included a summary of the property analysis and recommendations for next steps regarding financial re-positioning.. Mr. Brawner was impressed with the good condition of the properties in HACB's portfolio, including Chico Commons, L.P. As briefly discussed during last month's conference call, Mr. Brawner provided perspectives and directions as to what the HACB can do to optimize portfolio opportunities, regarding re-finance, leveraging, renovation, and feasibility concerns. Three initiatives were broadly addressed: those properties suited to financing through a pooled public bond issuance, those properties suited to packaging as a 4% LIHTC/private-activity bond transaction, and addressing 1200 Park Avenue Apartments, Chico as a "one-off" restructure because of its unique circumstances. Chico Commons Apartments is proposes to be restructured using a 4% LIHTC/private-activity bond transaction.

6. MEETING OPEN FOR PUBLIC DISCUSSION

None.

7. MATTERS CONTINUED FOR DISCUSSION

None.

8. SPECIAL REPORTS

None.

9. REPORTS FROM BOARD MEMBERS

None.

10. MATTERS INITIATED BY BOARD MEMBERS

None.

11. EXECUTIVE SESSION

None.

12. DIRECTOR'S CALENDAR

Next Meeting – November 21, 2019.

13. ADJOURNMENT

Director Pittman moved that the meeting be adjourned. Director Moravec seconded. The meeting was adjourned at 4:03 p.m.

Dated: August 15, 2019.

Edward S. Mayer, President

ATTEST:

Marysol Perez, Secretary

BANYARD-GEN. FUND INCOME STATEMENT September 30, 2019

YTD % 100.00

	Month to Date			١			
	Actual	Budget	Remaining	Actual	Budget	Remaining	% used
REVENUES							
Partnership Income	1,080	1,080	0	13,344	12,960	384	102.96
Investment Income	14	50	-36	157	600	-443	26.09
TOTAL REVENUES	1,094	1,130	-36	13,501	13,560	-59	99.56
Audit Fee	151	53	98	1,075	630	445	170.59
Corporate Services	554	1,250	-696	8,121	15,000	-6,879	54.14
Consulting Fees	0	0	0	0	0	0	0.00
Legal Expenses	0	125	-125	0	1,500	-1,500	0.00
Misc. Administrative Costs	0	0	0	0	0	0	0.00
Outside Management Fees	1,080	1,080	0	12,960	12,960	0	100.00
Partnership Losses	0	42	-42	0	500	-500	0.00
Taxes and Fees	116	43	73	136	520	-384	26.20
TOTAL EXPENSES	1,901	2,592	-691	22,292	31,110	-8,818	71.65
RETAINED EARNINGS	-807	-1,462	655	-8,791	-17,550	8,759	50.09

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Housing Authority of the County of Butte BANYARD BALANCE SHEET September, 2019

Cumulative

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MEMO

Date:	November 15, 2019
To:	Board of Directors, Banyard Management
From:	Larry Guanzon, HACB Deputy Executive Director
Subject:	Status Report – Chico Commons Apartments, Chico

Chico Commons Apartments, Chico (72 units, LIHTC, Family, MGP, Banyard Management, PM: AWI) – We currently have three (3) vacancies as of November 1st. As of this memo, one of the vacancies has been filled. The final phase of exterior siding replacements continues, the work is approximately 95% complete, with only Change Order work to be completed. The work is being completed by local contractor Experts in Your Home (Hignell). Tree Trimming was completed this past month. We are working with PG&E to use their low-income energy efficiency program to replace common area water heaters, washing machines, and lighting. We will need to pay for the improvements up front, with PG&E reimbursing the property after completion. Water-conserving landscape upgrades, and ADA-related site improvements are being planned, as well as parking lot repair, seal, and re-striping. Please find AWI's narrative property report and financials, following.



Chico Commons October 2019

Separate Variance Report sent explaining budget differences and expenses.

Updates:

Chico Commons has two vacancies. Unit turns and applications in process.

After a lot of follow up, the first stage of tree trimming was completed on November 7th and the work looks great! The vendor did a fantastic job.

Rain gutters and down spouts have been flushed and may be needed again in a few months due to the large number of trees at Chico Commons.

We are working on estimates to replace the entrance directory sign that is beginning to show signs of wear. The building signs are slotted for replacement in conjunction with exterior paint slotted for a future year.

Just a few days ago we received the report from PGE's ESA program. The upgrades called out in the reports are water heaters, washing machines and upgraded lighting. We will begin to make our way through the long reports to establish the next step and facilitate obtaining funding for the much needed upgrades through the program.

2019 flew by and we are preparing to wrap up projects, close out the year and prepare for 2020.

All else is business as usual at Chico Commons!



(530) 745-6170 telAWI Management Corporation(530) 745-6173 faxPO Box 550www.awimc.comAuburn CA 95604

AWI Management Corporation is an Equal Opportunity provider and employer.

			For the Mo	Chico Commons 549 onth Ended October ent of Income & Cas	31, 2019	
	Current	Current	Current	YTD	YTD	YTD
	Activity	Budget	Variance	Activity	Budget	Variance
Rental Income						
Gross Rents	\$ 58.642.00	\$ 55,451.25	\$ 3.190.75	\$ 579.575.00	\$ 554,512.50	\$ 25,062.50
Vacancies	(3,658.00)	(2,772.58)	(885.42)	(20,175.75)	(27,725.83)	, ,
Rent Adjustments	(9.95)	(519.75)	509.80	(1,730.41)	(5,197.50)	
Manager's Unit	(771.00)	(771.00)	0.00	(7,710.00)	(7,710.00)	
Total Tenant Rent	\$ 54,203.05	\$ 51,387.92	\$ 2,815.13	\$ 549,958.84	\$ 513,879.17	\$ 36,079.67
Other Project Income:						
Laundry Income	\$ 1,568.15	\$ 677.83	\$ 890.32	\$ 12,661.30	\$ 6,778.33	\$ 5,882.97
Interest Income	8.34	0.00	8.34	48.64	0.00	48.64
Restricted Reserve Interest Incom	12.50	0.00	12.50	145.58	0.00	145.58
Late Charges	317.00	216.67	100.33	2,625.00	2,166.67	458.33
Other Tenant Income	\$ 650.00	\$ 532.50	\$ 117.50	\$ 4,506.39	\$ 5,325.00	\$ (818.61)
Miscellaneous Income	\$ 1,218.00	\$ 0.00	\$ 1,218.00	\$ 6,370.38	\$ 0.00	\$ 6,370.38
Other Project Income	\$ 3,773.99	\$ 1,427.00	\$ 2,346.99	\$ 26,357.29	\$ 14,270.00	\$ 12,087.29
Total Project Income	\$ 57,977.04	\$ 52,814.92	\$ 5,162.12	\$ 576,316.13	\$ 528,149.17	\$ 48,166.96
Project Expenses:						
Maint. & Oper. Exp. (Fr Page 2)	\$ 57,567.97	\$ 24,350.24	\$ 33,217.73	\$ 206,115.94	\$ 243,502.49	\$ (37,386.55)
Utilities (From Pg 2)	8.561.91	6.685.66	1.876.25	69.237.59	66.856.66	2.380.93
Administrative (From Pg 2)	7,258.33	7,588.25	(329.92)	81,655.11	75,882.50	5,772.61
Taxes & Insurance (From Pg 2)	1,382.76	1,209.67	173.09	10,591.07	12,096.67	(1,505.60)
Other Taxes & Insurance (Fr Page	1,131.67	3,158.25	(2,026.58)	14,026.84	31,582.50	(17,555.66)
Other Project Expenses	482.41	870.08	(387.67)	9,380.90	8,700.83	680.07
Total O&M Expenses	\$ 76,385.05	\$ 43,862.15	\$ 32,522.90	\$ 391,007.45	\$ 438,621.65	\$ (47,614.20)
Mortgage & Owner's Expense						
Mortgage Payment	\$.26	\$ 0.00	\$.26	\$.26	\$ 0.00	\$.26
Interest Expense - City of Chico	\$ 2,604.17	\$ 2,604.17	\$ 0.00	\$ 26,041.70	\$ 26,041.67	\$.03
Reporting / Partner Management F	1.080.00	1.080.00	0.00	10.800.00	10,800.00	0.00
Transfer - Reserves	2,500.00	2,500.00	0.00	25,000.00	25,000.00	0.00
Total Mortgage & Owner's Exp.	\$ 6,184.43	\$ 6,184.17	\$.26	\$ 61,841.96	\$ 61,841.67	\$.29
Total Project Expenses	\$ 82,569.48	\$ 50,046.32	\$ 32,523.16	\$ 452,849.41	\$ 500,463.32	<u>\$ (47,613.91</u>)
Net Profit (Loss)	\$ (24,592.44)	\$ 2,768.60	\$ (27,361.04)	\$ 123,466.72	\$ 27,685.85	\$ 95,780.87

Other Cash Flow Items:

				Chico Commons 54 Month Ended Octobe nent of Income & Ca	er 31, 2019	
	Current	Current	Current	YTD	YTD	YTD
	Activity	Budget	Variance	Activity	Budget	Variance
Reserve Transfers	\$ (12.50)	\$ 0.00	\$ (12.50)	\$ 33,567.07	\$ 0.00	\$ 33,567.07
T & I Transfers	(1,120.12)		(1,120.12)		0.00	514.88
Operating Acct MMKT - FFB - ICS	(1,120.12)		(1,120.12) (8.22)			(100,042.17)
Security Deposits Held	0.00	0.00	0.00	(2,350.00)		(2,350.00)
Authorized Reserve - Other	0.00	(4,583.33)	4,583.33	(33,712.65	,	12,120.68
Tenant Receivables	(156.05)		(156.05)		0.00	5,623.28
Other Receivables	1,624.83	0.00	1,624.83	(6,875.28)		(6,875.28)
Accounts Payable - Trade	(2,141.23)		(2,141.23)	• • •		(7,821.02)
Accounts Payable Other	0.00	0.00	0.00	(870.42)		(870.42)
Accrued Interest - City of Chico	2,604.17	0.00	2,604.17	(5,208.30)		(5,208.30)
Accrued Property Taxes	382.93	0.00	382.93	0.00		0.00
Accrued RTO - Prior Year	0.00	0.00	0.00	(268.28)		(268.28)
Other Notes Payable	.26	0.00	.26	.26		.26
Unclaimed Property	(.19)		(.19)			(.19)
Partner's Equity	0.00	0.00	0.00	(53,685.16)		(53,685.16)
Total Other Cash Flow Items	\$ 1,173.88		\$ 5,757.21	\$ (171,127.98)	·	\$ (125,294.65)
		\$ (4,583.33)				
Net Operating Cash Change	<u>\$ (23,418.56</u>)	<u> \$ (1,814.73</u>)	<u>\$ (21,603.83</u>)	<u> \$ (47,661.26</u>)\$ (18,147.48)	<u>\$ (29,513.78</u>)
Cash Accounts	I	End Balance 1 Year Ago	Current Balance	Change		
Operating Acct-FFB Operating Acct MMKT - FFB - ICS Tax & Insurance-FFB		\$ 72,149.35 0.00 4.989.05	\$ 24,488.09 100,042.17 4,474.17	\$ (47,661.26) 100,042.17 (514.88)		
Security Acct-FFB		42,985.00	42,985.00	0.00		
Reserve Acct-FFB		89,138.42	30,541.95	(58,596.47)		
Reserve Acct - MMKT - FFB*		0.00	50,029.40	50,029.40		
		0.00	50,023.40	50,023.40		
Payables & Receivables: Accounts Payable - Trade		10,453.14	2.632.12	(7 021 02)		
Rents Receivable - Current Tenants		10,453.14	7	(7,821.02)		
Other Tenant Charges Receivable		- /	4,692.23 696.99	(5,970.29)		
Other Tenant Charges Receivable		349.98	090.99	347.01		
	Current	Current	Current	YTD	YTD	YTD
	Activity	Budget	Variance	Activity	Budget	Variance
Maintenance & Operating Expenses	:					
	A A FA A FA	* • • • • • =	• (000 / -)	A oo ooo oo	• • • • • • • • • •	• (= • = • • •
	\$ 3,500.50	\$ 3,832.67	\$ (332.17)	\$ 32,369.66	\$ 38,326.67	\$ (5,957.01)
Janitorial/Cleaning Supplies	(62.05)	33.33	(95.38)	963.65	333.33	630.32
Plumbing Repairs	0.00	83.33	(83.33)	1,072.06	833.33	238.73

				Chico Common he Month Ended Oc atement of Income 8	tober 31, 2019	
	Current	Current	Current	YTD	YTD	YTD
	Activity	Budget	Variance	Activity	Budget	Variance
Painting & Decorating	\$ 0.00	\$ 250.00	\$ (250.00)	\$ 855.74	\$ 2,500.00	\$ (1,644.26)
Repairs & Maintenance - Supply	1,068.44	2,500.00	(1,431.56)	14,048.49	25,000.00	(10,951.51)
Repairs & Maintenance - Contract		1,279.58	312.44	14,442.52	12,795.83	1,646.69
Grounds Maintenance	1,040.00	836.67	203.33	9,730.75	8,366.67	1,364.08
Pest Control Service	345.00	754.67	(409.67)	5,697.03	7,546.67	(1,849.64)
Fire/Alarm Services	148.05	125.00	23.05	1,717.29	1,250.00	467.29
Capital Improvements - Other	46,317.39	7,962.50	38,354.89	100,854.10	79,625.00	21,229.10
Capital Improvements - Flooring	2,668.00	3,733.33	(1,065.33)	11,183.71	37,333.33	(26,149.62)
Capital Improvements - Appliance	350.62	1,045.83	(695.21)	2,907.18	10,458.33	(7,551.15)
Capital Improvements - HVAC Rep		333.33	(333.33)	4,900.00	3,333.33	1,566.67
Capital Improvements - Water Hea		583.33	(583.33)	0.00	5,833.33	(5,833.33)
Carpet Cleaning	100.00	35.00	65.00	370.25	350.00	20.25
HVAC Repairs	500.00	900.00	(400.00)	4,677.00	9,000.00	(4,323.00)
Cable Service	0.00	20.00	(20.00)	236.50	200.00	36.50
Tenant Services	0.00	41.67	(41.67)	90.01	416.67	(326.66)
Total Maint. & Operating Exp.	\$ 57,567.97	\$ 24,350.24	\$ 33,217.73	\$ 206,115.94	\$ 243,502.49	\$ (37,386.55)
Utilities:						
Electricity	\$ 454.48	\$ 636.33	\$ (181.85)	\$ 5,453.24	\$ 6,363.33	\$ (910.09)
Water	3,462.92	1,949.33	1,513.59	19,168.25	19,493.33	(325.08)
Sewer	1,654.56	1,654.58	(.02)	16,545.60	16,545.83	(.23)
Heating Fuel/Other	1,313.53	1,491.67	(178.14)	15,246.17	14,916.67	329.50
Garbage & Trash Removal	1,676.42	953.75	722.67	12,824.33	9,537.50	3,286.83
Total Utilities	\$ 8,561.91	\$ 6,685.66	\$ 1,876.25	\$ 69,237.59	\$ 66,856.66	\$ 2,380.93
Administrative:						
Manager's Salary	\$ 3,230.51	\$ 2,955.00	\$ 275.51	\$ 33,463.24	\$ 29,550.00	\$ 3,913.24
Management Fees	2,952.00	2,952.00	0.00	29,520.00	29,520.00	0.00
Bad Debt Expense	(194.18)	625.00	(819.18)	6,953.01	6,250.00	703.01
Auditing	625.00	625.00	0.00	6,250.00	6,250.00	0.00
Legal	645.00	416.67	228.33	5,346.12	4,166.67	1,179.45
Other Administrative Expenses	0.00	14.58	(14.58)	122.74	145.83	(23.09)
Total Administrative Expense	\$ 7,258.33	\$ 7,588.25	\$ (329.92)	\$ 81,655.11	\$ 75,882.50	\$ 5,772.61
Taxes & Insurance Reserve For:						
Real Estate Taxes	\$ 382.93	\$ 78.42	\$ 304.51	\$ 461.35	\$ 784.17	\$ (322.82)
Property Insurance	999.83	1,131.25	(131.42)	10,129.72	11,312.50	(1,182.78)
Total Taxes & Insurance Expense	\$ 1,382.76	\$ 1,209.67	\$ 173.09	\$ 10,591.07	\$ 12,096.67	\$ (1,505.60)
Other Taxes & Insurance:						
Payroll Taxes	\$ 512.87	\$ 691.42	\$ (178.55)	\$ 6,000.97	\$ 6,914.17	\$ (913.20)
Other Taxes, Fees & Permits	0.00	89.33	(89.33)	1,419.11	893.33	525.78
Bond Premiums	0.00	41.67	(41.67)	470.00	416.67	53.33
Worker's Compensation Insurance	e 465.54	680.25	(214.71)	4,637.27	6,802.50	(2,165.23)

				Chico Common he Month Ended Oc atement of Income 8	tober 31, 2019	
	Current	Current	Current	YTD	YTD	YTD
	Activity	Budget	Variance	Activity	Budget	Variance
Personnel Medical Insurance	\$ 153.26	\$ 1,655.58	\$ (1,502.32)	\$ 1,499.49	\$ 16,555.83	\$ (15,056.34)
Total Other Taxes & Insurance	\$ 1,131.67	\$ 3,158.25	\$ (2,026.58)	\$ 14,026.84	\$ 31,582.50	\$ (17,555.66)
Other Project Expenses						
Telephone & Answering Service	\$ 0.00	\$ 116.67	\$ (116.67)	\$ 1,430.95	\$ 1,166.67	\$ 264.28
Internet Service	0.00	100.00	(100.00)	749.50	1,000.00	(250.50)
Advertising	0.00	54.17	(54.17)	23.53	541.67	(518.14)
Water/Coffee Service	0.00	2.08	(2.08)	0.00	20.83	(20.83)
Office Supplies & Expense	20.49	183.33	(162.84)	1,951.83	1,833.33	118.50
Postage	13.73	79.00	(65.27)	752.25	790.00	(37.75)
Toner/Copier Expense	315.84	114.00	201.84	2,008.82	1,140.00	868.82
Office Furniture & Equipment Exp	e 0.00	0.00	0.00	786.25	0.00	786.25
Travel & Promotion	57.00	100.00	(43.00)	695.20	1,000.00	(304.80)
Training Expense	0.00	20.83	(20.83)	510.44	208.33	302.11
Credit Checking	21.00	100.00	(79.00)	283.00	1,000.00	(717.00)
Employee Meals	54.35	0.00	54.35	189.13	0.00	189.13
Total Other Project Expenses	\$ 482.41	\$ 870.08	\$ (387.67)	\$ 9,380.90	\$ 8,700.83	\$ 680.07
Mortgage & Owner's Expense						
Mortgage Payment	\$.26	\$ 0.00	\$.26	\$.26	\$ 0.00	\$.26
Interest Expense - City of Chico	\$ 2,604.17	\$ 2,604.17	\$ 0.00	\$ 26,041.70	\$ 26,041.67	\$.03
Reporting / Partner Management	F 1,080.00	1,080.00	0.00	10,800.00	10,800.00	0.00
Transfer - Reserves	2,500.00	2,500.00	0.00	25,000.00	25,000.00	0.00
Total Mortgage & Owner's Exp.	\$ 6,184.43	\$ 6,184.17	\$.26	\$ 61,841.96	\$ 61,841.67	\$.29
Total Expenses	\$ 82,569.48	\$ 50,046.32	\$ 32,523.16	\$ 452,849.41	\$ 500,463.32	\$ (47,613.91)
Authorized Reserve - Other	\$ 0.00	\$ 4,583.33	\$ (4,583.33)	\$ 33,712.65	\$ 45,833.33	\$ (12,120.68)



MEMO

Date:	November 13, 2019
To:	Banyard Management Board of Directors
From:	Larry Guanzon, HACB Deputy Executive Director $\int_{\mathcal{B}}$ Sue Kemp, Banyard Management CFO
Subject:	Chico Commons, LP Proposed 2020 Operating Budget

Attached please find a proposed Operating Budget for Chico Commons, LP calendar year 2020. The proposed budget was prepared by AWI Property Management, third party property manager, with HACB in-house input on behalf of Banyard Management.

The budget was compiled using current and historical trends. Vacancy loss is projected at 4% to allow for turnovers. Estimated sources and uses are as follows: Operational income of \$669,737; Reserves transfer in of \$25,000; Cash Uses of \$588,351 resulting in an estimated positive cash flow of \$106,386 for the year.

Page 5 outlines the projected, operational capital expenses of \$103,625 which includes: appliance replacements; flooring and cabinet replacements on turnover; annual tree trimming; fencing; signs; and dumpster enclosures. Capital Improvements from Reserves include parking lot seal and stripe. Due to the low Reserves balance and the Strategic Asset Plan work in progress, no additional capital improvements are proposed at this time.

If you have any questions we will gladly answer them at the Board Meeting.

Recommend motion to approve Resolution No. 19-4B

BANYARD MANAGEMENT

RESOLUTION NO. 19-4B

APPROVAL OF THE OPERATING BUDGET FOR F/Y 2020 FOR CHICO COMMONS APARTMENTS, CHICO, CA

WHEREAS, Banyard Management approves its Operating Budget on an annual basis; and

WHEREAS, Banyard Management, as Managing General Partner of Chico Commons LP, itself owner of the Chico Commons Apartments, Chico, California, prepares the budget for Chico Commons Apartments in conjunction with costs projected by its Managing General Partner agent, Housing Authority of the County of Butte, along with recommendations made by Chico Commons Apartments Property Manager, AWI, Inc.; and

WHEREAS, the Board of Directors of Banyard Management has reviewed the budget as proposed and found the budget to be in the best interest of the Chico Commons Apartments property, its residents, Chico Commons LP, and Banyard Management;

THEREFORE, BE IT RESOLVED by the Board of Directors of Banyard Management, acting as Managing General Partner of Chico Commons LP, the owner of Chico Commons Apartments, Chico, California, to hereby approve and adopt the Operating Budget for fiscal year 2020 for Chico Commons Apartments, Chico, California, such Operating Budget attached to and made a part of this Resolution No. 19-4B.

Dated: November 21, 2019.

Edward S. Mayer, President

ATTEST:

Marysol Perez, Secretary

Tax Credit Budget

rev (08-12-13)

TAX CREDIT MULTIPLE FAMILY HOUSING PROJECT BUDGET

PROJECT NAME:			SYNDICATOR	& NON-PROFIT	NAMES:	
Chico Commons			Butte Housing			
			(Opened:)			
		CURRENT	ACTUAL	PROPOSED	COMMENTS	
DESCRIPTION		BUDGET	(01/01/19)	BUDGET		
	BEGINNING DATES:	(01/01/19)	(12/31/19)	(01/01/20)	72 Units	
	ENDING DATES:	(12/31/19)		(12/31/20)		

OPERATIONAL CASH SOURCES				
RENTAL INCOME	665,415	694,577	697,800	
LESS (Vacancy Allowance)	(33,271)	(22,024)	(27,912)	4.00%
LESS RENT INCENTIVES	(6,237)	(2,294)	(6,237)	keep budget
LESS NON-REVENUE MANAGER'S UNIT	(9,252)	(9,252)	(9,840)	
LAUNDRY AND VENDING	8,134	14,791	8,134	keep budget per RM
INTEREST INCOME	0	231	50	interest on unrestricted funds
LATE CHARGES	2,600	3,077	2,600	keep budget
TENANT CHARGES	6,390	5,142	5,142	projected actuals
APPLICATION FEES	0	0	0	
WASHER/DRYER WATER INCOME	0	0	0	
MISCELLANEOUS INCOME		6,870		reimb dev costs; unclaimed \$
SUB - TOTAL	633,779	691,119	669,737	
NON-OPERATIONAL CASH SOURCES				
CASH - NON PROJECT	0	0	0	
AUTHORIZED LOAN	0	0	0	
TRANSFER FROM RESERVE	55,000	44,951	25,000	
	55,000	44,951	25,000	
TOTAL CASH SOURCES	688,779	736,069	694,737	
OPERATIONAL CASH USES				
TOTAL O & M EXPENSES (From Part II)	526,346	419,496	489,141	
ANNUAL CAPITAL BUDGET	55,000	44,951	25,000	
MORTGAGE PAYMENT (Principal & Int.)	0	0		pd off in Sept 2018
INTEREST EXPENSE - CHICO RDA	31,250	31,250	31,250	accrued
INTEREST EXPENSE - HACB		0		
RESERVE TRANSFER	30,000	30,000	30,000	
GENERAL PARTNERS FEES	12,960	12,960		paid monthly to HACB
OTHER PARTNERSHIP FEES	0	0	0	
SUB - TOTAL	655,556	538,657	588,351	
TOTAL CASH USES	655,556	538,657	588,351	
NET CASH (DEFICIT)	33,223	197,412	106,386	
CASH BALANCE			-	
BEGINNING CASH BALANCE				
DEFERRED DEVELOPMENT FEE				
ACCRUAL TO CASH ADJUSTMENT				
ENDING CASH BALANCE				

Chico	Commons

PARTII - OFER	ATING AND MAIN	0 (C X			COST
DESCRIPTION	BUDGET	Actuals	PROPOSED BUDGET	COMMENTS	PER
		28 402			63
MAINTENANCE & REPAIRS PAYROLL	45,992	38,492		see payroll worksheet projected actuals for cleaning supplies	
JANITORIAL SUPPLIES & SERVICE	400	1,368			
PLUMBING REPAIRS	1,000	1,429		projected actuals	
	3,000	1,141	3,000		4
MAINTENANCE & REPAIRS SUPPLY	30,000	17,307	30,000		2
MAINTENANCE & REPAIRS CONTRACT	15,355	17,134		projected actuals, includes unit turns	
GROUNDS	10,040	11,588		\$650/mo + extras	
POOL SERVICE	0	0	0		1
PEST CONTROL	9,056	7,136	the second states	\$156/bi weekly + 5k Bed Bugs	
FIRE/ALARM SERVICES	1,500	2,092		annual inspections & repairs	
APPLIANCE REPAIRS / REPLACEMENTS	0	0	0		
EDUCATIONAL SERVICES	0	0	0		
SECURITY SERVICES	0	0	0		
FURNISHING-FLOORING, APPLIANCES & BLIN	163,900	94,012	103,625	see page 5	1,4
	420	360	420		
HVAC REPAIRS	10,800	5,569	10,800		1
CABLE SERVICE	240	315		\$22.65/mo	
ELEVATOR MAINTENANCE / CONTRACT	0	0	0		
TENANT SERVICES	500	120	500	resident retention & activities	
OTHER OPERATING EXPENSES	0	0	0		2.2
SUB - TOTAL MAINT. & OPERATING	292,203	198,064	236,530		3,2
ELECTRICITY	7,636	6,665	7,636	keep budget	1
WATER	23,392	20,940	23,392	keep budget	3
SEWER	19,855	19,855	19,855	\$1654.56/mo	2
FUEL (Oil / Coal / Gas)	17,900	18,577	17,900	keep budget	2
GARBAGE & TRASH REMOVAL	11,445	14,864	14,864	projected actuals	2
OTHER UTILITIES	0	0	0		
SUB - TOTAL UTILITIES	80,228	80,901	83,647		1,1
SITE MANAGER PAYROLL	35,460	40,310	39,199	Per Payroll Worksheet	5
VALUE OF EMPLOYEE UNIT	0	0	0		
MANAGEMENT FEE	35,424	35,424	37,152	\$43/unit	5
BAD DEBT	7,500	9,529	7,500		
PROJECT AUDITING EXPENSE	7,500	7,500	7,500		1
EGAL EXPENSES	5,000	6,268	5,717	increased activity; 2 yr average	
OTHER ADMINISTRATIVE EXPENSES	175	164	175	bank fees	
TELEPHONE & ANSWERING SERVICE	1,400	1,908	2,340	avg \$165/mo+ staff cell reimb	
	1,200	999	1,080	\$89.95/mo	
ADVERTISING	650	31	650		
NATER/COFFEE SERVICE	25	0	0	not using	
OFFICE SUPPLIES	2,200	2,575	2,575	projected actuals	:
POSTAGE	948	985	985	projected actuals	
FONER/COPIES	1,368	2,257	2,257	projected actuals	
DFFICE FURNITURE & EQUIPMENT	0	1,048	0		
IRAVEL & PROMOTION	1,200	851	851	projected actuals	
	250	681		added Grace Hill training	
CREDIT CHECKING	1,200	349	1,200		
EMPLOYEE MEALS	0	180	0		
HEALTH INS. & OTHER EMP. BENEFITS	19,867	1,795	22,076	Per Payroll Worksheet	3
PAYROLL TAXES	8,297	7,317		Per Payroll Worksheet	1:
WORKMAN'S COMPENSATION	8,163	5,562	8,463	Per Payroll Worksheet	1
AISCELLANEOUS EXPENSE	0	0	0		
SUB - TOTAL ADMINISTRATIVE	137,827	125,735	149,107		2,0
			044	2018 10 invoice + 2%	
	941	105		2018-19 invoice + 2%	
SPECIAL ASSESSMENTS	0	0	0		
OTHER TAXES, LICENSES & PERMITS	1,072	1,892		FTB + Utility survey	
PROPERTY & LIABILITY INSURANCE	13,575	12,173		current invoice +10%	2
IDELITY COVERAGE INSURANCE	. 500	627		current invoice +3%	
OTHER INSURANCE	0	0	0		2
SUB - TOTAL TAXES & INSURANCE	16,088	14,797	19,857		

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- ASSETS

Chico Commons

RESERVE				
	CURRENT		PROPOSED	COMMENTS
RESERVE ACCOUNT ACTIVITY (ESCROWED WITH LENDER)	BUDGET	ACTUAL	BUDGET	

BEGINNING BALANCE	 		
TRANSFER TO RESERVE			
TRANSFER FROM RESERVE			
OPERATING DEFICIT	 		
BUILDING REPAIR & IMPROVEMENTS	 		
EQUIPMENT REPAIR & REPLACEMENT			
OTHER NON - OPERATING EXPENSES			
TOTAL TRANSFER FROM RESERVE		1.	
ENDING BALANCE			

	PROPOSED		PROPOSED	COMMENTS
RESERVE ACCOUNT ACTIVITY (ACCOUNT HELD BY AWI)	BUDGET	ACTUAL	BUDGET	

BEGINNING BALANCE	88,965	89,138	64,138	
TRANSFER TO RESERVE	30,000	30,000	30,000	
TRANSFER FROM RESERVE				
OPERATING DEFICIT				
BUILDING REPAIR & IMPROVEMENTS	55,000	55,000	25,000	
EQUIPMENT REPAIR & REPLACEMENT		8		
OTHER NON - OPERATING EXPENSES				
TOTAL TRANSFER FROM RESERVE	55,000	55,000	25,000	-
ENDING BALANCE	63,965	64,138	69,138	

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Tax Credit Budget - Page 3

Chico Commons

PART IV - RENT SCHEDULE

A. CURRENT A	PPROVED R	ENTS:			IT CONEDULE				
						POTENTIAL INCOME FROM			
UNIT	DESCRIPTI	ON	TAX CREDIT RENTAL RATES		EACH RATE			UTILITY	
% OF MEDIAN			MAX RENT	MAX ADJ	PROPOSED		NET		ALLOWANC
TYPE	SIZE	NUMBER	- UA	RENT	RENTS		RENTS		(if used)
1 Br 50%	1	3	587-48	539	539		19,404		
1 Br 60%	1	13	705-48	657	657		102,492		
2 Br 50%	2	6	705-56	649	649		46,728		
2 Br 60%	2	21	846-56	790	790		199,080		
3 Br 50%	3	6	814-65	749	749		53,928		
3 Br 60%	3	22	977-65	912	912		240,768		
Offset for households not	paying max rent						(6,237)		
2 Br Non-Rev	2	1			771		9,252		
2.0.11011101							0		
							0		
New move-ins will be at	max TC - rents he	re are based on cur	rent averages with a	rent increase			0		
			-				0		
					2		0		
		72				0	665,415	0	
					-			SEC. 8	

CURRENT RENT TOTALS:

u/a change 5/1/	19	0					-		
<u> </u>						POTEN	ROM		
UNIT DESCRIPTION			TAX CR	EDIT RENTAL	RATES	EACH RATE			UTILITY
% OF MEDIAN			MAX RENT	MAX ADJ	PROPOSED	CURRENT	NET		ALLOWANG
TYPE	SIZE	NUMBER	- UA	RENT	RENTS	RENTS	RENTS		(if used)
1 Br 50%	1	3	623-49	574	569	539	20,484		
1 Br 60%	1	13	748-49	699	687	657	107,172		
2 Br 50%	2	6	748-58	690	679	649	48,888		
2 Br 60%	2	21	898-58	840	820	790	206,640		
3 Br 50%	3	6	865-66	799	779	749	56,088		
3 Br 60%	3	22	1038-66	972	942	912	248,688		
2 Br Non-Rev	2	1			820		9,840		
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		72	CURF	RENT RENT T	OTALS:	0	697,800	0	
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DATE:_____

Chico Commons

L Appliances: Range Refrigerator Dishwashers Washers (Common) Dryers (Common) Carpet and Vinyl: 1 Br. 2 Br. 3 Br. 4 Br. Other: Yinyl Cabinets: Kitchen Bathrooms Other: Doors: Exterior Interior Other: Window Coverings: E Blinds Other: Heating and Air Conditioning: Heating --Wall heaters Air conditioning Other: E Plumbing: Water Heater Bath Sinks Kitchen Sinks Faucets Toilets Other: Major Electrical E Detail: Exterior Lighting Other: Structures: Windows Screens Walls Roofing Siding Exterior Painting Other: Interior Painting Paving: Asphalt Concrete Seal and Stripe Other: walkway repairs Landscape and grounds: Landscaping/tree triming Lawn Equipment Fencing Recreation area Signs Other: Accessibility features: List: reasonable accommodations Other: Automation equipment Site management Common area Other: Other: List: Dumpster Enclosures List: Gutter Cleaning List: Maint Equipment

TOTAL CAPITAL EXPENSES:

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PART V - ANNUAL CAPITAL BUDGET Proposed Proposed

Proposed	Proposed		Proposed			
Proposed Number of	from	Actual from	from	Actual from	Actual Total	Total Actual
Units/Items	Reserve	Reserve	Operating	Operating	Cost	Units/Items
3			1500 2100			
3			2100			
5			1665 3600			
3			3600			
3			3000			
3			6000			
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